

2023 MSHO SUPPLEMENTAL BENEFITS CARE COORDINATOR TRAINING

Presented by: Jenna Rangel, Sr Product Consultant January 10, 2023

HOUSEKEEPING ITEMS



- Contact <u>partner.relations@bluecrossmn.com</u> if you have any connection issues
- All attendees are muted
- Webinar is recorded and will be posted to the Care Coordination website
- Questions
 - Submit questions in the chat
 - There will be two Q&A sessions
 - Raise your hand if you'd like to ask a question during the Q&A time
 - Questions will be addressed as time allows
 - All questions and responses will be sent out after the training

AGENDA



10:00-10:05

- Welcome
- Care Coordinator MSHO Website
- Welcome all returning vendors

10:05-10:11

- DME and In-home Safety Benefit updates
- Dental, Podiatry, Transportation, Vision, Caregiver Binder

10:11-11:58

Vendors

- Alliance Music Therapy
- Ceresti
- CVS

- Dose
- Juniper
- LSS
- Mom's Meals

- QMedic
- SilverSneakers
- Tabula Rasa





SecureBlue MSHO Supplemental Benefits

Many updates for 1/1/23 including resources and referral forms

Each benefit has its own link with helpful information about the benefit

MSHO Supplemental Benefits

(click on each benefit link to access benefit resources, handouts, training and forms)

AVAILABLE TO ALL MSHO MEMBERS (COMMUNITY & NH):

- Additional Dental Services
- Additional Podiatry Services
- Caregiver Binder
- Face Masks

CORNER HOME MEDICAL DME



- You are <u>no longer required</u> to enter a service agreement into Bridgeview for any MSHO Supplemental Benefit DME ordered through Corner Home Medical. If you are ordering any of the items below, send the CHM Referral Form to CHM requesting the item(s).
- Corner Home Medical has been informed of this change and will submit the claim to Bridgeview without a service agreement. Care Coordinators must update the member's care plan to include the item(s) that you ordered.

FitBit Activity Tracker (E1399 U5/\$115)	Toothbrush replacements heads (E1399 U2/\$30)	Companion Pet Cat (E1399 UF/\$135)	Wheelchair Arm Tote (E1399 U9/\$30)
Face Masks - Box of 50 Disposable (E1399 UD/\$33)	Incontinence Pads – Qty: 6 (E1399 UB/\$140)	Rollator Walker Bag – Large (E1399 U6/\$40)	Wheelchair Backpack (E1399 U8/\$45)
Electric Toothbrush (E1399 U1/\$90)	Companion Pet Dog (E1399 UE/\$140)	Rollator Walker Bag – Small (E1399 U7/\$30)	

IN-HOME SAFETY BENEFIT



- You are <u>no longer required</u> to enter a service agreement into Bridgeview for any \$750 in-home safety benefit. Care Coordinators should contact the in-network DME provider and place the order informing the provider of billing code E1399 U4 for these items.
- Our in-network DME providers have been informed of this change and will submit the claim to
 Bridgeview without a service agreement. Care Coordinators must update the member's care plan to
 include the item(s) that you ordered.

SUPPLEMENTAL BENEFITS



Additional Dental Services

- 1 Additional Preventive Exam
- 1 Dental Crown
- 1 Root Canal (Molar/Retreat)
- 1 Full Mouth X-Ray
 - Does not require separate SA/PA or authorization
 - Contact Delta Dental for quote of benefits/ in network providers/assistance to schedule appt:

Member: 651-406-5907 or 1-800-774-9049

Care Coordinator: 651-994-5198 or 1-866-303-8138

Additional Podiatry Services

- Max 12 visits/year for routine foot care such as nail clipping, etc.
- Does not require separate SA/PA or authorization
- Member can contact member services for quote of benefits and in network providers:1-888-740-6013 TTY: 711

SUPPLEMENTAL BENEFITS



Transportation Services - BlueRide

- Rides to NA/AA, SilverSneakers facilities, and Juniper Health and Wellness Classes
- 6 roundtrip rides per month to the grocery store
- To schedule, call BlueRide 1-866-340-8648 (TTY 711) OR use BlueRide portal via the Care Coordinator Bridgeview tool

Vision Care (Eyeglass Upgrades)

- Anti-glare lens coating: up to two lenses every year
- Photochromatic lens tinting: up to two lenses every year
- Progressive (no-line) lenses: up to two lenses every year
 - Does not require separate SA/PA or authorization
 - Member can contact member services for quote of benefits and in network providers: 1-888-740-6013 TTY: 711

SUPPLEMENTAL BENEFITS



Caregiver Binder

For caregivers to add information such as medical diagnosis, medications, emergency contact information, allergies and member likes/dislikes

Each delegate has up to 2 staff who can order through the Custom Point online store

- To update the ordering contact person, contact Jenna.Rangel@bluecrossmn.com
- Include the contact name, email address and delegate agency



Blue Plus Caregiver Binder



WELCOME SECUREBLUE MSHO BENEFIT PROVIDERS

Care Coordinators – please submit questions via the chat

Music Therapy for SecureBlue

MSHO Supplemental Benefit

2023





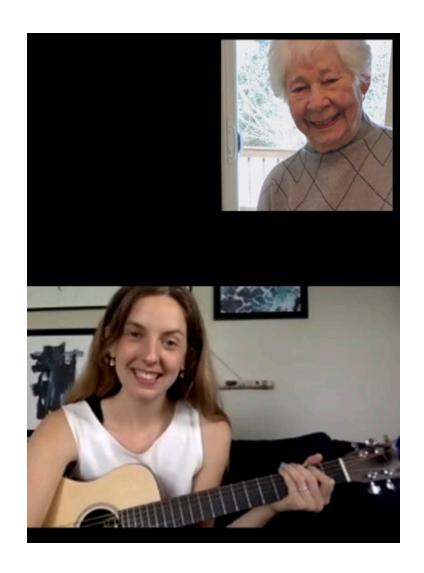
Agenda

- Music Therapy Services
- 2022 Benefit Outcomes
- 2023 Benefit

Music Therapy

Music Therapy is the clinical and evidence-based use of music interventions to accomplish individualized goals within a therapeutic relationship by a credentialed professional who has completed an approved music therapy program

- American Music Therapy Association



Music Therapy Goals & Outcomes

- Stress or anxiety management; improve coping mechanisms
- Alleviate pain or discomfort
- Enhance cognitive processing or memory recall
- Improve communication
- Increase interaction and social engagement; reduce isolation
- Enhance mood
- Improve spiritual support or self-expression; emotional coping skills

Music Therapy Interventions

- Based on an individual's assessment and treatment plan
- Receptive and/or active use of music-based protocols
 - Person-preferred music
 - Live music to be adapted in the moment
 - Instrumental, singing, movement, structured listening, visualization, improvisation, songwriting, lyric analysis, adapted learning
- Structured verbal dialogue, counseling, psychoeducation
- May include family members based on the member's preferences

2022 Outcomes

· 2022 Benefit

- 26 sessions per member
- Candidates: MSHO Skilled Nursing Homes
 - diagnosed with Dementia, Alzheimer's Disease
 - demonstrate signs of depression or low mood
 - who are at higher risk of isolation
 - who require additional mental health support

Outcomes

- Referrals: 141 members
- Number of sessions: 1,525 sessions
- Locations: Primarily telehealth/remote; started in-person (Twin Cities only)

	2021	2022
Benefit Offering (no. of sessions per member)	12 sessions / year	26 sessions / year
No. Members Referred	78	141
Total Sessions	508	1,525
Locations	Telehealth	Telehealth In-person (Twin Cities only)

2022 Outcomes

- Member: "There are not enough words in the dictionary that convey how much this means to me."
- Member: "That was terrific, as you can see, I'm feeling very relaxed now!" (after reporting experience of chronic pain)
- Member's daughter: "I'm so glad that my father has been enjoying the sessions. I really appreciate this service because it gives him some 1:1 time which he desperately needs, just to have company.
- Facility Staff: "He loves his music therapy sessions so much! Last session when I was picking up the tablet from his room, he started singing me songs! It gives me goosebumps just talking about it.

2023 - Music Therapy Benefit

- Primary Music Therapist assigned and follows member's care
- 26 sessions per calendar year
- Telehealth (extended areas) & In-Person (Twin Cities / St. Cloud)

Candidates include MSHO Nursing Home Members and...

NEW Customized Living, & Adult Foster Care

- diagnosed with Dementia, Alzheimer's Disease
- demonstrate signs of depression or low mood
- who are at higher risk of isolation
- who require additional mental health support

^{*}no musical experience required

Contact Us

Questions & Referrals

referrals@alliancemusictherapy.com

612 - 584 - 0919

www.alliancemusictherapy.com





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Account Manager <u>Katelyn.maiden@ceresti.com</u> +1 (760) 828-2718

How Ceresti Does It

Caregivers Receive a Ceresti-Supplied, Cell-Enabled, Senior-Friendly Tablet to Access Their Caregiver Program



Dedicated Tablet



Coaching & Support



Connects to social worker

Identify
CommunityBased
Resources

Digital Therapies (for Members)



Non-medical

interviewing

Dedicated relationship

Trained in motivational

stroke or Parkinson's

Prior experience with dementia,

Proactive Remote Coach

Personalized

Activating family caregivers reduces hospitalizations



... detect & address changes in loved one's condition



Family caregivers are spouses, adult children, other family members or friends

Changes detectable by family caregivers

Changes in condition that can result in avoidable hospitalizations



Change in mental status



Frequency of urination



Loss of appetite



Weight gain (or loss)



Lethargy



📆 Blood sugar



Fever



High (low) blood pressure



Almost fall



Productive cough



Pain



Shortness of breath

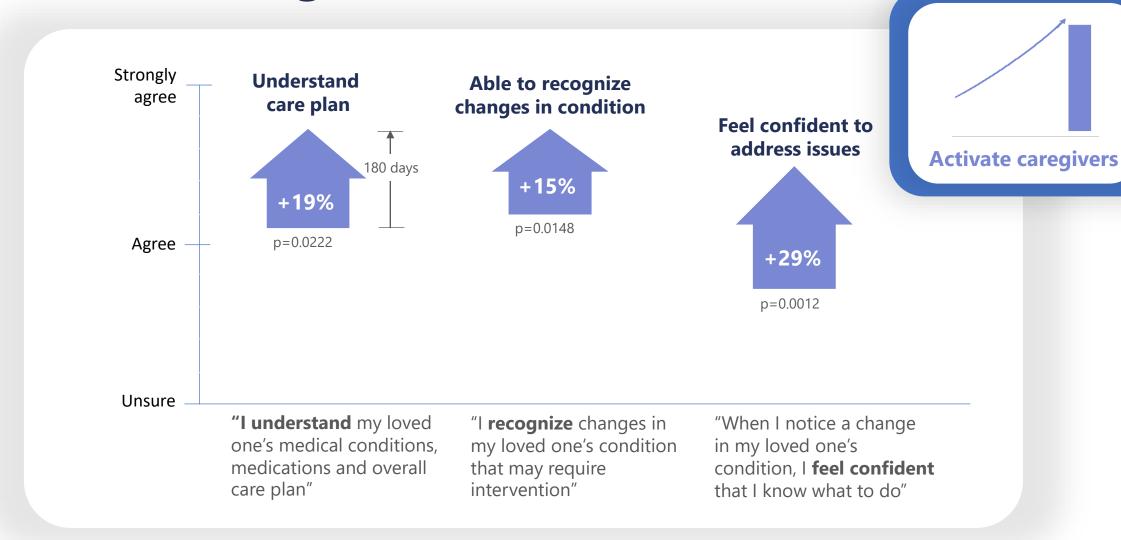
Top causes of avoidable hospitalizations for frail elderly

1	Falls	5	Pneumonia
2	Sepsis	6	UTI
3	Heart failure	7	COPD
4	Diabetes	8	Hypertension

Source: Ceresti claims analyses

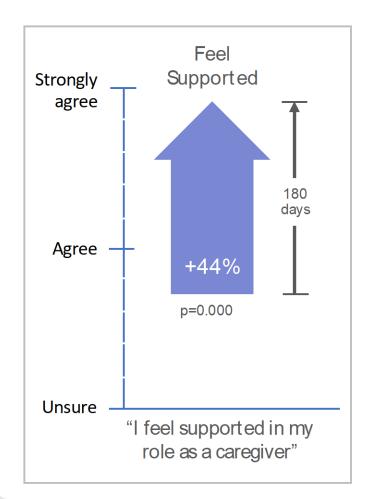


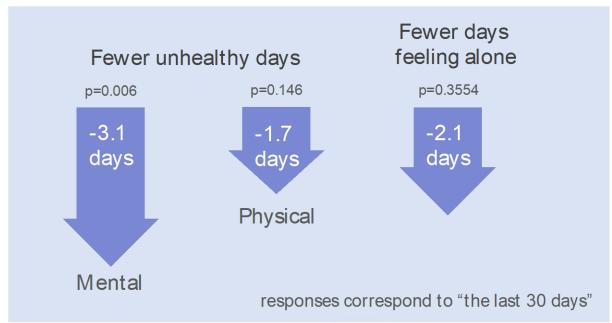
Increase caregiver activation





Improve caregiver wellness









What's new for 2023

Expanding Eligible Conditions

The benefit targets eligible members with **stroke**, **Parkinson's Disease**, or **Dementia**



All caregivers will have brain training on their tablets

Reasons Why Caregivers Enroll and Engage in Ceresti's Programs

Improve your relationship with your loved one.

Gain access to a huge library of engaging videos to stimulate and bond with your loved one



Learn to manage your loved one's chronic conditions.

Learn how to help your loved one address their medications, weight, nutrition, exercise and other health concerns



Increase your family connectedness.

Invite friends and family to share in this adventure and learn alongside you



Detect problems early and keep your loved one out of the hospital.

Daily Assessments and education will help teach you how to identify signs and symptoms to help avoid preventable hospitalizations



Get support from a dedicated coach.

Build a relationship with your Ceresti Coach, someone to help you along your journey



Become a more confident caregiver.

Gain the knowledge, skills, and confidence you need to care for your loved one





OTC Health Solutions Benefit Training

Barbara RosaBenefit Relations Manager



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OTC Health Solution supplemental benefit offering

Member will receive an allowance to spend on eligible OTC products

Member can place unlimited orders per quarter up to the benefit amount of \$50

Any unused allowance will not roll over from the previous benefit period

Four convenient ways to place an order

Members can place their order online, by phone, IVR or at select CVS Pharmacy retail locations across the nation

Member cannot exceed their allowance when placing an order through home delivery (call center or online) however, members can pay the difference in-store if they exceed the benefit amount

Due to the personal nature of the products, no returns or exchanges are allowed

OTCHS has dedicated fulfillment and customer service call centers across the nation with English and Spanish speaking agents

Translation line available

No cost to member No prescription required No additional ID

Nationwide mail service capability and member does not pay shipping cost

Members can select from a variety of products from both CVS Health brands and national brands products



Assortment Expansion

The 2023 product offering includes over 900 products and we have expanded the number of national brand items offered

Focusing on providing members more choice within included categories today(size, form, brands) while also offering newer categories; muscle massagers, household cleaning products, facial care, hair care and other personal care items

Product limits

There is no limit on the number of items a member can order

There is a quantity limit of 9 per any single item, per quarter

There are some products that have special limits (special limits indicated/marked in the catalog)



2023 OTCHS product enhancements

Enhanced member communication available via email and SMS

Improved order communication

- Order confirmation
- Backorder updates
- Order shipped status
- Delivery confirmation

Improved in-store experience

Improved digital assistance in store

- Scanning for item eligibility using QR code/smart phone
- In-store digital catalog access
- All stores Nationwide to be OTC enabled by June 2023 (Excluding CVS stores without a Pharmacy and Target and Schnuks stores)

Automated call center functionality

Members will be able to cancel order (within 30 minutes of entry)

Obtain benefit information

Spanish order option



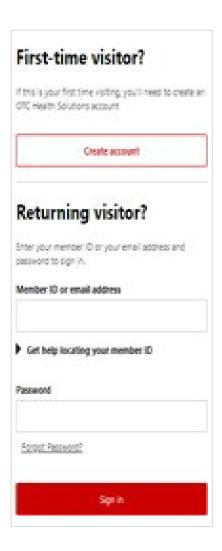
OTC online ordering

Member must register the first time visiting the site

The plan specific "url" is listed in the catalog

Returning members can log in using their member ID or the email address used at registration

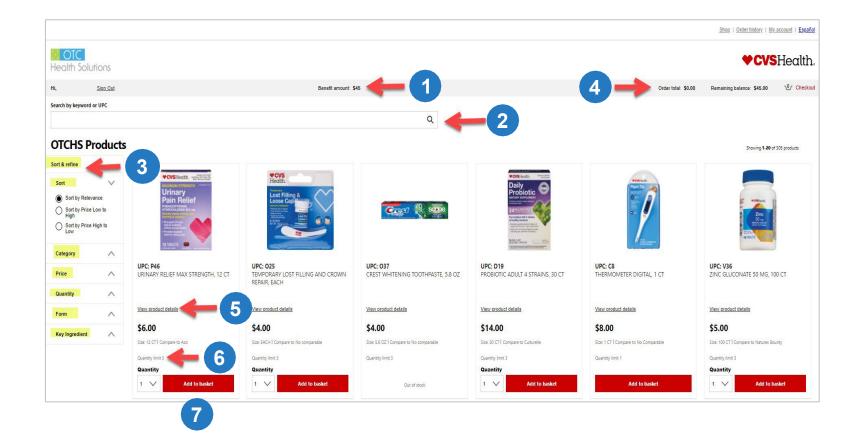
- To register, the member will need:
- Current plan year member ID
- · Date of birth
- ZIP code
- Current email address (each member requires a separate email address)





OTC online ordering

- Benefit amount is displayed
- Search option allows member to search by item code or description
- Refinement search tools makes it easier to look for items
- As items are added to basket, order total increases and remaining balance decreases
- Member can view product details before selecting the item
- Applicable product limits are displayed
- Member enters quantity and adds to basket





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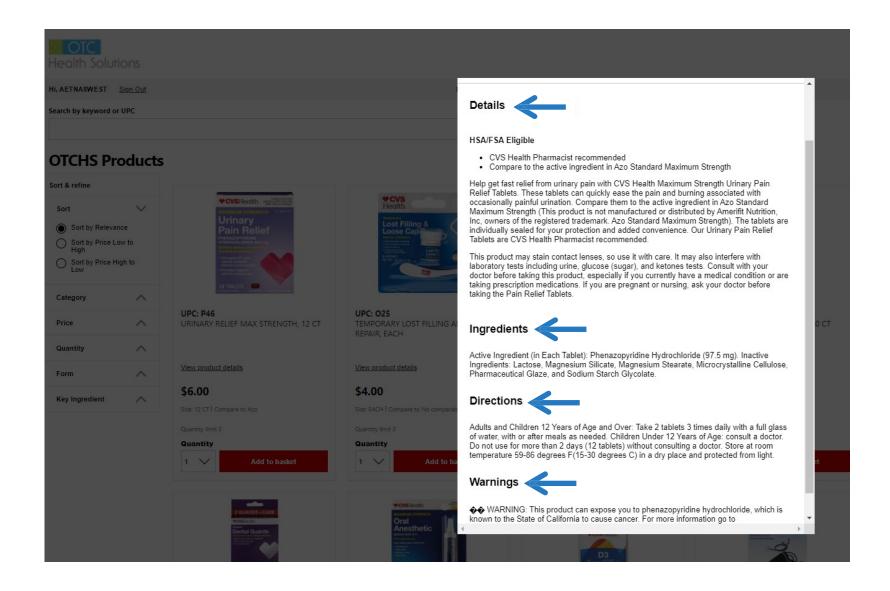
Product details

Member can view the product details as listed on the packaging

Ingredients

Directions

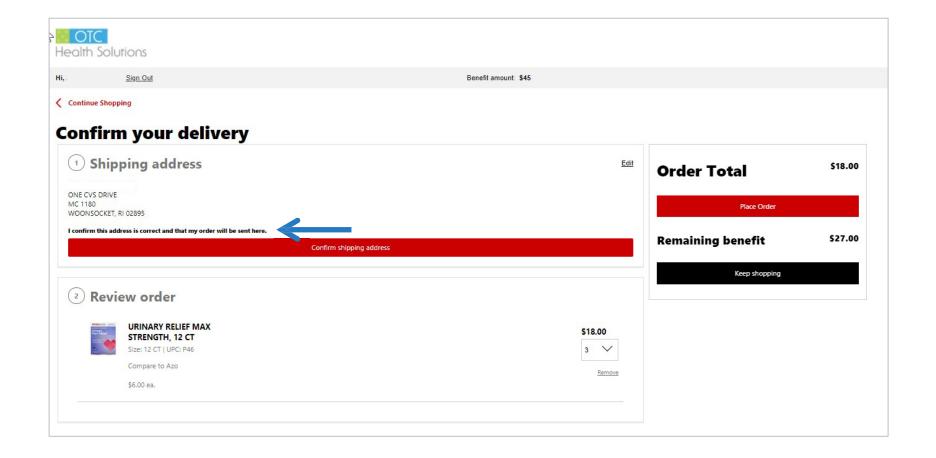
Warnings





Submit order and confirm address

If the shipping address is different from the address on file, the address can be temporarily updated here to ship the order. This will not make a permanent change to the address on file. Member should contact their health plan Member Service with any permanent address changes.





Order confirmation

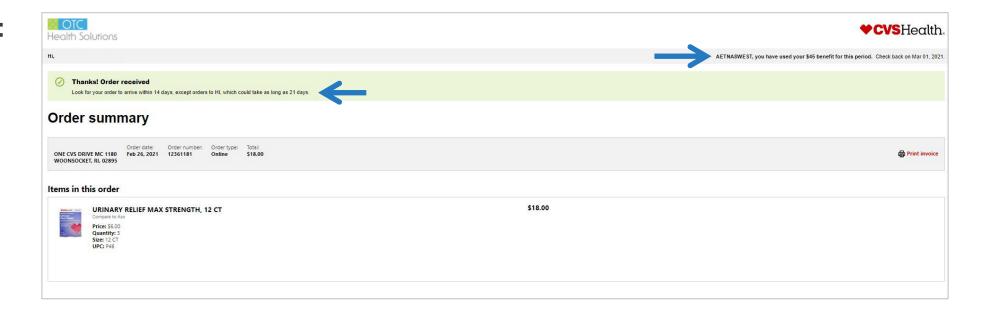
Member will see:

Delivery time frame

Delivery address

When they can place their next order

Items ordered and order total





Processing OTC benefit through the call center

Members can place their order by calling OTC Health Solutions M–F, 9 a.m.–8 p.m. Local Time (The toll-free number listed in the catalog)



Member must provide plan ID Number or first and last name



Verification process member must verify address on file



Information must match what is in the system otherwise order will not be placed



Member must provide date of birth (DOB)



Agent will be prompted to enter DOB, agents do not have visibility to DOB.

If information entered does not match database, the system will not allow agent to proceed



Agent recaps each item as the order is being entered to ensure correct processing



Agent advises member the order will be shipped to the address that was verified or provided and provides the member with order number



Member is advised the order will ship within 24–48 hours of entry and orders will arrive in less than 7 business days. There may be exceptions during peak volume periods as well as for orders containing hazmat items.

All calls are recorded for quality assurance and training purposes.



How to place an OTCHS order in store

- Member refers to their health plan catalog to Identify approved items
- Only items listed in your catalog are available to your members
- Member can visit any OTCHS enabled CVS Pharmacy®, CVS Pharmacy y mas®, or Navarro® stores
- Look for OTC indicator on the top right of the shelf label and review the SKU number for item eligibility

- Member can redeem the benefit at any front store register
- Not all items are available in all stores.
- To order items not available in store simply call the OTCHS call center or visit the plan web page
- Store promotions, BOGO or CVS rewards cannot be applied toward an OTC benefit

OTCHS enabled store locator" link is found on webpage via URL link





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The source for data in this presentation is CVS Health Enterprise Analytics unless otherwise noted.

All data sharing complies with applicable law, our information firewall and any applicable contractual limitations.

Adherence and health outcome results, savings projections and performance ratings are based on CVS Caremark data. Actual results may vary depending on benefit plan design, member demographics, programs implemented by the plan and other factors. Client-specific modeling available upon request.

The Maintenance Choice program is available to self-funded employer clients that are subject to ERISA. Non-ERISA plans such as fully insured health plans, plans for city, state or government employees and church plans need CVS Caremark legal approval prior to adopting the Maintenance Choice program. Prices may vary between mail service and CVS Pharmacy due to dispensing factors, such as applicable local or use taxes.

Specialty Expedite is available exclusively for providers who use compatible electronic health record (EHR) systems, including Epic Systems and others that participate in the Careguality Interoperability Framework.

Specialty delivery options are available where allowed by law. In-store pick up is currently not available in Oklahoma. Puerto Rico requires first-fill prescriptions to be transmitted directly to the dispensing specialty pharmacy. Products are dispensed by CVS Specialty and certain services are only accessed by calling CVS Specialty directly. Certain specialty medication may not qualify. Services are also available at Long's Drugs locations.

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**CVSHealth®



Helping patients take medications as prescribed



Prepare yourself for scary statistics...

Medication Non-Adherence

Simply, not taking medication as prescribed

125,000

Preventable Deaths per year \$300 Billion

Additional Health Care Costs per Year



3 in 4 **†††**

3 in 4 people in the U.S. struggle to take their medicine as directed¹





THE SOLUTION

Dose Flip - Medication Dispenser

Help individuals take the correct medications at the right time.



Cost: \$60/member/month

Now included as a supplemental benefit under SecureBlueSM (HMO SNP), a Minnesota Senior Health Options plan offered by Blue Plus[®], in addition to all MN Medicaid HCBS Waiver programs.

WHAT'S INCLUDED?

Dose Flip Rental

If a device breaks, we replace it at no cost.

Adaptive Equipment

Free adaptive equipment to make taking meds easier.

Dose Dashboard and Notifications

View pillbox activity and events and set up live notifications about adherence via text, call or email

24/7 Support

Call us anytime!

DOSE FLIP







Clear Alarm

Never miss a dose with a crystal clear and friendly alarm



Secure

Lockable with additional lid sensor



Easy to Set Up

Simple setup process using on screen guides and touch screen



Easy to Fill

Onscreen guide will walk the user through filling



Easy to Dispense

Take pills by simply flipping pillbox over into hand or a cup.

ADAPTIVE EQUIPMENT



Extra Tray(s)

Allows for pre-filling medication in advance.



Refilling Disk

Aids the med filling process more easily see what medications are being filled for each compartment.

ADAPTIVE EQUIPMENT



Adaptive Flipper

For individuals who have limited mobility of their hands or arms.



Stand

For clients that are hard of hearing, it positions the Dose Flip so the screen is easier to see.

DOSE DASHBOARD







Notifications

Texts, calls or emails if medications are not being taken correctly



Multiple Viewers

Unlimited people can get notifications



Statistics

See device history in real time



Monitoring

Get notified if device is being tampered with

Robust User Data



24/7 SUPPORT



On Call Support Services

We provide 24/7 support with our on call services. Individuals can call us any day or time with questions or issues and we will respond right away to help out.

If a Dose Flip needs to be replaced, we will send out a new device along with packaging and a prepaid label to return the broken device.

Our phone number is listed on the back of every device (844)300-6212

REQUESTING SERVICE



Secure Online Referral Form

Submit a referral anytime by sending in the Dose Health Referral form via email or fax

Fax: (844)525-0515

Email: referrals@dosehealth.com

We will send confirmation when the form is received and keep you in the loop while services are being started.

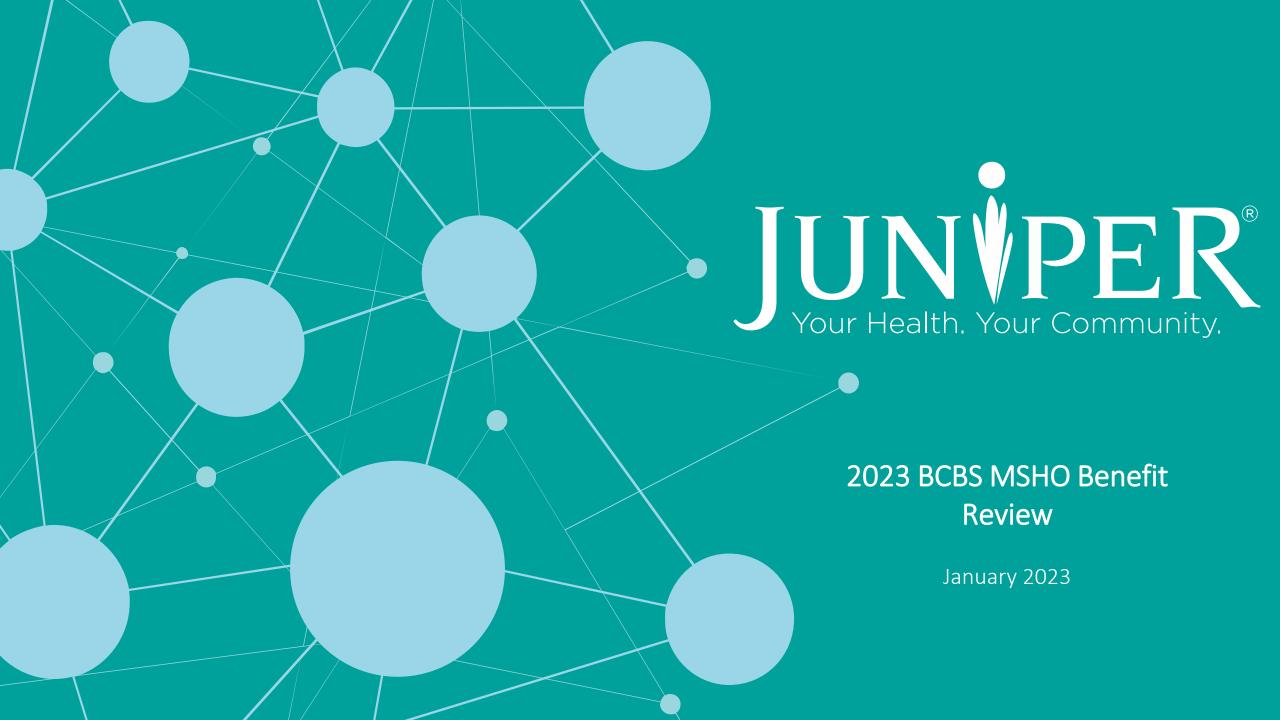




Email: office@dosehealth.com

Phone: 844-300-6212

Web: dosehealth.com









Living Well with Chronic Conditions

Living Well with Diabetes

Living Well with Chronic Pain

Diabetes Prevention Program

Social Connect

Aging Mastery Program

Wellness Recovery Action Plan

Arthritis Foundation Exercise Program

Stay Active & Independent for Life

Walk with Ease

Matter of Balance

Tai Ji Quan: Moving For Better Balance

Stepping On

Wellness Recovery Action Plan

Five key concepts are at the core of WRAP:

- Hope
- Personal responsibility
- Education
- Self-advocacy
- Support

The Program:

- Online or In-Person
- Flexible format: 16 1-hour sessions or 8 2-hour sessions
- Not a replacement for therapy
- Good for people living with mild to moderate depression, anxiety, a chronic health condition, trauma, or who have recently experienced loss of a loved one

"WRAP helped me realize what good mental health is and how to manage life's ups and downs."

- WRAP Participant

Diabetes Prevention Program

The Program:

- One year
 - Months 1-6: Sixteen 1-hour sessions
 - Months 7-12: Monthly 1-hour sessions
- Available in-person and virtually

Good for members meeting all of the following:

- 18+
- BMI of 25 or higher (23 or higher for Asian Americans)
- Not previously diagnosed with type 1 or type 2 diabetes
- Not pregnant at time of enrollment
- No end-state renal disease (ESRD)
- Had a blood test in the prediabetes range in the last 12 months or a previous diagnosis of gestational diabetes



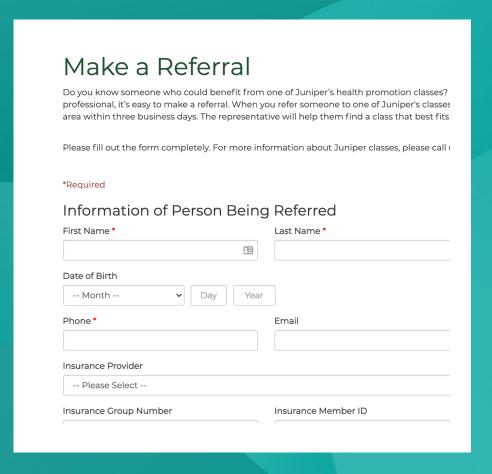
YOU CAN HELP

 Share information about Juniper classes with your members

https://carecoordination.bluecrossmn.com/juniper-health-wellness-classes/

Submit an online referral

Our Wellness Engagement team follows up with a call and helps people get enrolled



yourjuniper.org/Referrals/Create





SECTION BREAK: QUESTIONS FOR PROVIDERS

Submit questions in the chat

Confidential and proprietary. 65

JANUARY 2023

Healthy Transitions Post Discharge Service

Lutheran Social Service of Minnesota





Post Discharge Healthy Transitions Service

- Readmission Prevention Benefit
 - Supplemental benefit available to qualified Minnesota Senior Health Options (MSHO) members
- ➤ In-home support following a hospital stay
 - Targeting older adults living independently with frequent hospital admissions
- Service provided by trained staff
 - Certified Community Health Worker (CHW)



Complementary to the work of Care Coordinators

- > This benefit supports your work and other services that are already in place for members
- > Ability to see what is going on in the home within 72 hours upon notification of discharge.
- Our service does not replace the role of a Care Coordinator.
- Our goal is to reduce overall readmissions.
- > This benefit is time sensitive.



Meet Our Healthy Transitions Team



Jenny Sannes, CHW



Utee Moua, CHW



Oretha Nimley, CHW

Community Health Worker Core Competencies



- Motivational interviewing
- Trust building
- Person to person
- Phone calls
- Virtual visits



Skills

- Advocacy
- Outreach
- Education
- Resource provision
- Health navigation



- Personal development
- Cultural competency
- Goal setting

Communication

Successful Transitions from Hospital to Home

In-home support during the first 30 days after hospital discharge is critical



Visits will begin within 72 hours upon notification of discharge



Community Health Worker's schedule all visits and provide ongoing communication to Care Coordinator throughout 30 days

4 weekly visits:

- Visit #1 In-home visit (2 hours)
- ·Visit #2 Phone call (60 minutes)
- Visit #3 In-home visit (2 hours)
- ·Visit #4 Phone call (60 minutes)



Personal Health Record (PHR)

Home Safety Assessment

Nutrition Review

Services Provided

Resource Sharing

Communication with Care Coordinator following each touch point

LSS Meals to go

LSS Post discharge Home Delivered Meals

meals are provided by LSS Meals

Healthy Transitions staff coordinate orders

56 frozen shipped meals

- 14 meals sent weekly
- Available for all members
- Low-sodium and vegetarian options
- Ø LSS Meals is also a stand-alone benefit

rder Form - Blue Cross Blue Sh	nielo	4	For office up		
		For office use only			
Date	Date Emailed:	Date Emailed:			
First Name	Date Shipped:				
Last Name					
Street Address					
City, State & Zip Code					
Phone	E	mail			
lease select a total of 14 delicious and nutritious h ifferent meals, or request several of the same meal I would like the Sample Pack, an assortment of	if you	prefer.	Meals include side dishes, bread, butter a		t.
MEAL		QTY.	MEAL	(5)	QTY.
BREAKFAST			Teriyaki Beef		
Biscuits & Gravy			CHICKEN & TURKEY		
Blueberry Pancake	0		Asian Chicken	<u>®</u>	
Breakfast Muffin: Egg & Cheese			Baked Chicken	®	
Breakfast Muffin: Turkey Sausage, Egg & Cheese			Chicken Alfredo		
Cheese Omelet & Potatoes	(Chicken Chow Mein		
Cheese Omelet & Waffles	(3)		Chicken with Cranberry Sauce		
Cranberry Almond Oatmeal, Omelet & Sausage	(9)		Creamy Chicken Lasagna		
Egg & Sausage Bake	Sausage Bake			(3)	
			Oven Crispy Chicken		
Beef & Bean Chili			Oven Roasted Turkey		
Beef Stroganoff			FISH		
Hearty Beef Stew	(9)		Fish Sandwich		
Hearty Lasagna			Oven Fried Fish		
Home Style Meatloaf	(3)		Parmesan Baked Fish		
Pepper Steak			Salmon Loaf		
Rigatoni with Beef			PORK		
Roast Beef	0		BBQ Pulled Pork Sandwich		
	0		Roasted Pork Loin		
Salisbury Steak	_		VEGETARIAN		
Salisbury Steak Spaghetti with Marinara Meat Sauce					
			Broccoli Alfredo	0	





LSS Meals to Go



Seasonal Favorites Menu



Enjoy Our Fall and Winter Seasonal Favorites

Each menu item is thoughtfully crafted by a licensed dietitian and cooked locally with sin ingredients. Meals are carefully portioned with a balance of proteins, carbohydrates and will meet your dietary needs and taste great.



These meals are not in addition to the 14 meals included on the LSS Meals to Go Menu and count towards the total amount.



MEALS Fall and Winter Seasonal Favorites	Carbohydrates (grams)	
Baked Ham served with Squash and Cranberry Pear Sauce	61 g	
Chicken Wild Rice Soup served with a Biscuit and Raspberry Peaches	53 g	
Sloppy Joe served with Baked Beans and Rosemary Potatoes	79 g	
Three Bean Casserole served with Squash and Emerald Pears	65 g	
Tuna Casserole served with Peas, Carrots and Emerald Pears	61 g	



(S) Controlled sodium in meal tray contents (Less than 600 mg.)

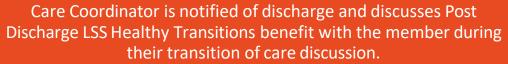
Please note that side items are subject to change.

LSS Meals to Go

- ✓ Available statewide
- ✓ Usually ship in 3-4 days
- ✓ Request specific meals or sample pack.
- ✓ Referral process

Referral Process







LSS is notified of discharge on ADR and will reach out to the Care Coordinator to see if the member is home.



- The Care Coordinator will complete page 1 of the referral form
- Referral is sent to LSS email –
 LSSHealthyTransitions@lssmn.org or Fax 651.310.9449
- CHW will connect with Care Coordinator after receipt of referral to complete page 2
- CHW will call the member to schedule their 1st visit.

Service Process





Member accepts service

- Community Health Worker will update the Care Coordinator if one or both services are accepted
- Care Coordinator should complete the Service Agreement in Bridge View at this time

On going communication:

- Community Health Worker sends update to Care Coordinator after each visit
- Care Coordinator will enter notes into members care plan as necessary

Success Story & Healthcare Testimonial

How can a LSS Healthy Transitions CHW help?

Success story:

During the visit with the Community Health Worker, the member shared that they had discontinued one of their medications without checking with their provider. They also shared that they were going straight to the emergency room when experiencing any medical concerns.

The Community Health Worker was able to:

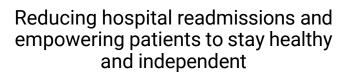
- ✓ Educate the individual about the risks of discontinuing medication without their doctor's approval
- ✓ Educate the individual about situations in which using the emergency room would be necessary, and encouraged them to utilize the nurse's line
- ✓ Share an important resource- the individual was unaware that there is a food shelf
 at their clinic

Healthcare Member Testimonial

"It was nice to have additional support. I felt like she understood what I was going through not just the heart attack, but with my diet and just my life. The ladies were lovely, and I would recommend this to anyone struggling with their health."









Being a source of extra coaching and support during the transition from hospital to home



Are to be a resource for the member by providing additional in-home care by supporting your work!

Our Goals

Contact Information:

LSS Healthy Transitions Service 1605 Eustis Street, Suite 406 Saint Paul, MN 55108

Phone: 800-200-0986

Email: LSSHealthyTransitions@lssmn.org



Questions

Home-Delivered Nutrition

Blue Cross Blue Shield SecureBlue MSHO (DSNP) Supplemental Benefit

January 10, 2023



Mom's Meals®, a PurFoods® Company MomsMeals.com 1.866.716.3257

MISSION



Improving life through better nutrition at home.

THE MOM'S MEALS DIFFERENCE



Refrigerated



Medically Tailored



Choice of Every
Meal, Every
Delivery*



Delivery to Any Address



Compassionate
Customer
Service



^{*}Post-discharge members may receive a variety of meals based on their dietary preferences.

REFRIGERATED

Mom's Meals are...

- ✓ Made with high-quality ingredients
- ✓ Prepared in USDA-inspected kitchens
- ✓ Packaged for convenient storage in the fridge for 14 days
- Ready to heat, eat and enjoy in minutes



Customer satisfaction surveys tell us:



Prefer the taste of our refrigerated meals compared to frozen meals they have tried



Eat healthier and more regularly with Mom's Meals



COMPASSIONATE CUSTOMER SERVICE

Customer Care & Intake Teams

- LIVE customer care
- Bilingual (Spanish) and translation services for over 160 languages

Customer Care & Delivery Drivers

- Culture of caring
 - All new hires screened for service, empathy and compassion
- Cultural competency
 - Define culture and recognize cultural differences
- Aging and disability awareness
 - Understand how both may impact client function
- Client health status notification
 - Ongoing training to recognize and report health and safety concerns







MOM'S MEALS COOLER

Mom's Meals temperature-controlled cooler will be delivered right to your member's home.









MOM'S MEALS OFFERS MENUS THAT MEET THE NUTRITIONAL REQUIREMENTS OF MOST MAJOR HEALTH CONDITIONS



General Wellness

(Meets Dietary Guidelines)



Lower Sodium

(Sodium < 600mg)



Heart-Friendly

(Sodium < 800mg, fat < 30%, sat fat < 10%)



Diabetes-Friendly

(carbs <65g/entrée <110g/meal, sodium avg 570mg/entrée 810mg/meal)



Renal-Friendly

(Sodium <700mg, potassium <833mg, phosphorus <300mg)



Cancer Support

(Calories >600, protein >25g)



Gluten Free

(Tested less than 20ppm, not a dedicated kitchen)



Vegetarian

(includes dairy, eggs, plant protein, nuts and beans) (Vegannot available)



Pureed

(For dysphagia patients – those with difficulty swallowing)



Markets Served

Aging, Disabled, Behavioral Health, Children, Weight-loss, Chronic Condition, Pregnancy



Benefit Overview



HOME DELIVERED MEALS PROGRAM

Mom's Meals provides home-delivered, ready-to-eat meals for Blue Cross Blue Shield MSHO members. Members receive 14 meals a week for up to 12 weeks, and nutrition coaching.

- 4 Weeks / 1 meals per day (28 meals) + 1 nutrition call
- 4 Weeks / 2 meals per day (56 meals) + 1 nutrition call
- ☐ 6 Weeks / 1 meals per day (42 meals) + 2 nutrition call
- 6 Weeks / 2 meals per day (84 meals) + 2 nutrition call
- 12 Weeks / 1 meals per day (84 meals) + 4 nutrition call
- 12 Weeks / 2 meals per day (168 meals) + 4 nutrition call



PROGRAM WORKFLOW DETAILS



- Mom's Meals Customer Care is provided with an eligible member list.
- Letters and brochures are sent to all members on the list. (The cookbooks offered in previous years have been discontinued.)



- Mom's Meals does outbound calls to the members on the list.
- If a member accepts the benefit, Mom's Meals emails a service authorization form to the assigned case manager.
- Nutrition Educators will send case managers emails if member cannot be reached, or when education sessions are completed.



- Care Coordinators need to return the Service Authorization Form along with the Service Authorization Number to ctintake@momsmeals.com.
- If a member chooses less than 12 weeks of meals to start, an additional referral form will be needed later in the year.
- Alternatively, Care Coordinators may also send a standard authorization form, if a member need is identified.
 Confidential



SERVICE AUTHORIZATION REQUEST FORM



Moms Meals Service Authorization Request Form BCBSMN Blue Plus - DSNP (M0060527) Action Required

nutritional counseling services – Please create a new service authorization and update the member's care plan as soon as possible to ensure proper billing and servicing									
Client's Name:	DOB:								
Client's Member#:									
ffective Date of Service:									
iervice Authorization Number:	(MSHO supplies this number)								
iervices Requested:									
4 Weeks / 1 meals per day (28 meals) + 1 nutrition call									
4 Weeks / 2 meals per day (56 meals) + 1 nutrition call									
6 Weeks / 1 meals per day (42 meals) + 2 nutrition call									
6 Weeks / 2 meals per day (84 meals) + 2 nutrition call									
12 Weeks / 1 meals per day (84 meals) + 4 nutrition call									
12 Weeks / 2 meals per day (168 meals) + 4 nutrition call									
Mom's Meals Provider NPI: 1093834020	1								
Meals Procedure Code: 59977 Meals Rate: \$8.06									
Nutritional Counseling Procedure Code: 59470 Nutritional Counseling Rate: \$70.00									

Moms Meals has contacted the following client and they have accepted meal and



STANDARD SERVICE AUTHORIZATION FORM

MEALS		MN – BC			Chronic Care - 2023 rvice Referral Form
Today's Date:	Member ID:		Diagnosis/ICI	D-10 Code: <u>R69</u>	
Service Authoriza	ation Number:				
Person Making	Meal Referral:				
Organization Nam	e: BCBS MN Blue Plus DSNP	(M0060527)			
	re Coordinator Name:				
Phone:		Email:			
Person Receivin	g Meals:				
Name:		Street Address:			Apt/Unit:
City:		State: Zip	Code:	Phone:	
Date of Birth:	Gender: ☐ Female ☐	☐ Male ☐ Other	□ Unknown		
Preferred Langua	ge: English Spanish or O	ther:			
Secondary Con	tact(if recipient unreachable): Relationship	to Meal Recip	pient:	
	Phone:				
Meal Plan Selection	on: Benefits Approved: Pleas	se Select Benefit (Ontion:		
Mear Fran Sciecti					
	Start Date:				
	Select One Primary Menu below. We will	I attempt to accommo	date meals that me	eet multiple menu req	quests.
	Desired Mer (Make only one select				Select by marking with an "X"
General Wellness (M	leets dietary guidelines to support over				
Lower Sodium (sod	ium <600mg)				
Heart-Friendly (sodi	am <800mg, fat <30%, sat fat <10%))			
Diabetes-Friendly (ca	arbs <67g/meal, sodium average 570	mg/entrée 810mg/	meal)		
Renal-Friendly (sodi	um <700mg, potassium <833mg, pho	osphorus <300mg)			
Gluten-Free (tested le	ess than 20ppm, not a dedicated kitch	hen)			
Cancer Support (cal	ories >600, protein >25g)				
Vegetarian (includes	dairy, eggs, plant protein, nuts, and b	beans - Vegan not a	ivailable)		
Pureed (for dysphagi	a members and those with difficulty	swallowing)			
Allergens:	Milk Fish Shellfish				
	If the Allergen is contained anywher		he meal will not	be available to you	r client
Special Delivery II	nstructions/Allergens/Food Pro	eferences:			
	Email Referral Form to CTI				
For Que	stions, you can call our Intake Tea	am at 1-866-224-	9485. Hours of	Operation: 8AM	-5PM CST





ADMINISTERING THE BENEFIT: REFERRALS

- 1 Locate the Referral Form
- 2 Complete the Form
 - Enter the number of meals member will receive
 - Include the meal start date
 - Note food preferences or aversions and any delivery details
 - Contact Mom's Meals with questions via the Case Manager telephone number, 866-224-9485; hours of operation are Monday Friday from 8am to 5pm CT
- 3 Send Form to Mom's Meals via secure email or fax
 - Send form to ctintake@momsmeals.com or Fax form to 866-942-7873
 - Mom's Meals may reach out to you with questions as the order is processed



CONTACT INFORMATION



Mom's Meals Intake Department:

Case Management contacts for authorization questions, delivery dates



ctintake@momsmeals.com



(866) 942-7873



(866) 224-9485

Appeals and Grievances:



compliance@momsmeals.com



(866) 204-6111

Customer Care Team: Customer line for ordering, questions or concerns

General Service Issues/Escalations:



SalesSupport@momsmeals.com



(866) 204-6111



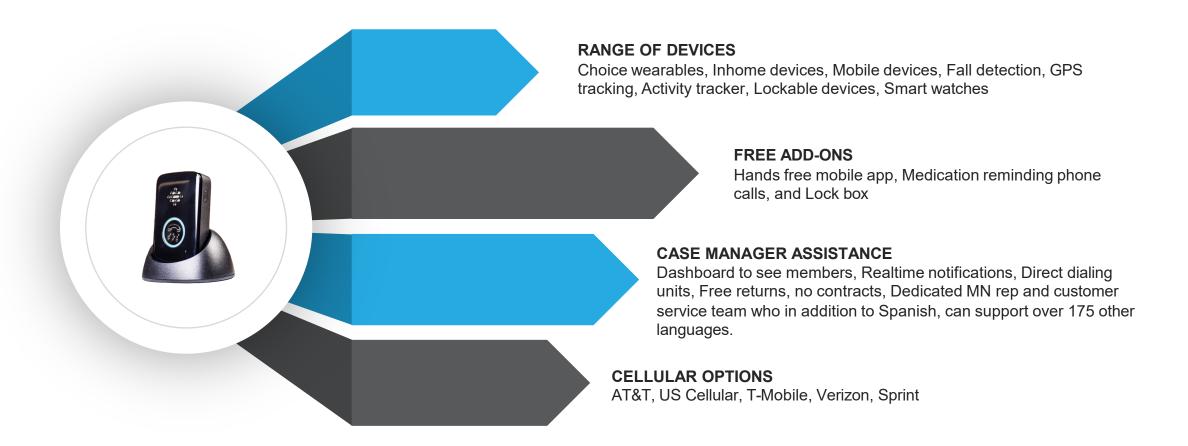
Q/\edic

PROACTIVE & INTEGRATED PERS

PREPARED FOR BCBS MSHO JANUARY 10, 2022



WHAT DO YOU GET WITH QMedic?





IN-HOME PERS





1,000 ft wearable-to-base range

Wearable bracelet and pendant

2+ Year battery life on Wearable

Network: AT&T, US Cellular and landline

Optional fall detection

Waterproof

Dashboard monitoring

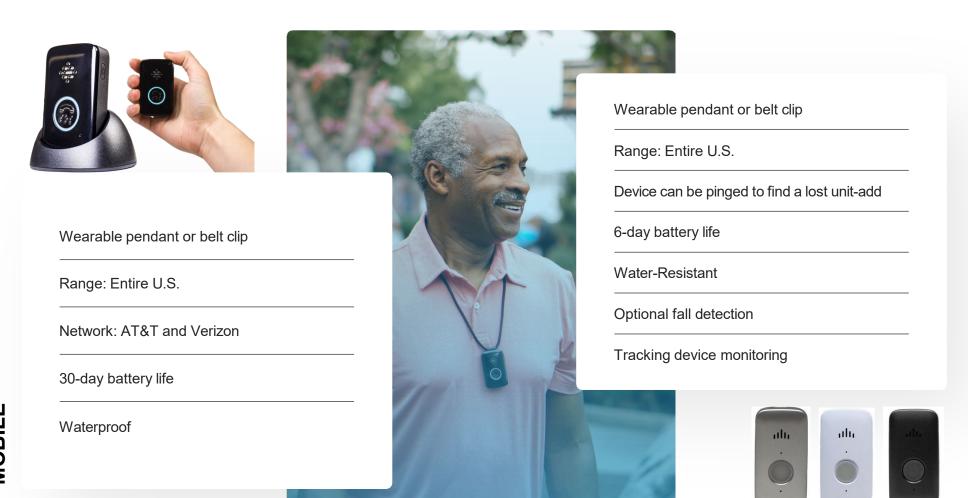
Direct Connect-Contact your member over the device





MOBILE PERS





MOBILE

MOBILE WATCH PERS

...

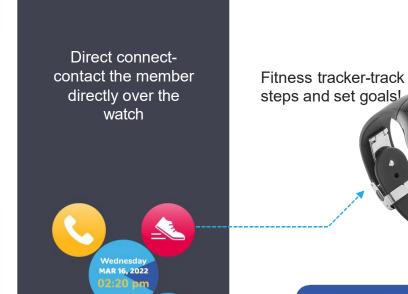




- Range: Entire U.S.
- Water Resistant
- ▶ 12-hour Battery
- Lockable
- Network: T-Mobile
- Direct Connect
- 24/7 Tracking
- Health tracking optional

Lockable option!!







See the weather for the day and the week!









VALUE ADDED FREE SERVICES





Free Medication or Just Reminding Phone Calls



Hands Free Voice Activated App



Free Lock box



WE PROVIDE THE MSHO PERS SUPPLEMENTAL BENEFIT

AND ARE ONE OF THE OPTIONS FOR ELDERLY WAIVER PERS!



**Remember always use your MSHO Supplemental benefits first!

- All Devices are \$30 under the MSHO benefits-There are no additional fees-including no set up fee.
- Member's get to choose their device and no new authorization is needed if they lose it or damaged it, we just replace it.
- If you have questions call or email your Partner Relations Consultant.- Partner.Relations@BlueCrossmn.com

Brooke <u>Miller-bmiller@qmedichealth.com</u>
Alexandra Palamari-apalamari@qmedichealth.com

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SilverSneakers® overview for SecureBlue MSHO – Care Coorindators

Informing Members | Changing Lives

Abigail Sigal – Sr. Regional Growth Manager





SilverSneakers®

Committed to seniors and committed to your members

- Industry leader with 30-year, highly impactful history
- Rich analytics and reporting capabilities, allowing a commitment to transparency and measured value
- Member-centric, data-driven approach to personalized engagement strategies

- Most recognized and respected senior fitness brand with 78% brand awareness and an NPS score of 83
- Commitment to delivering proven outcomes, validated with 16% reduction in healthcare costs and 42% fewer hospital admissions among participants

Impacting Health Outcomes

SilverSneakers supports HEDIS and HOS efforts:

- Controlling blood pressure (CBP)
- Comprehensive diabetes care (CDC)
- Fall risk management (FRM)
- Physical activity in older adults
- Patient starting, increasing, or maintaining exercise and physical activity level

SilverSneakers reduces cost:

- Diabetics have \$1,633 lower health costs in their first year with the program¹
- Participants experience 42% fewer hospital stays and 18% fewer ER visits²
- **16%** reduction in average healthcare expenditures²

SilverSneakers positively impacts health:

- Members have increased hypertension and cholesterol medication adherence as well as an increase in hemoglobin A1c testing and eye exams¹
- Members experience 20% less social isolation and 25% less loneliness³
- Participants have a lower risk of depression⁴



Advantages of SilverSneakers



Best-in-class Nationwide Network



17,000+ Locations

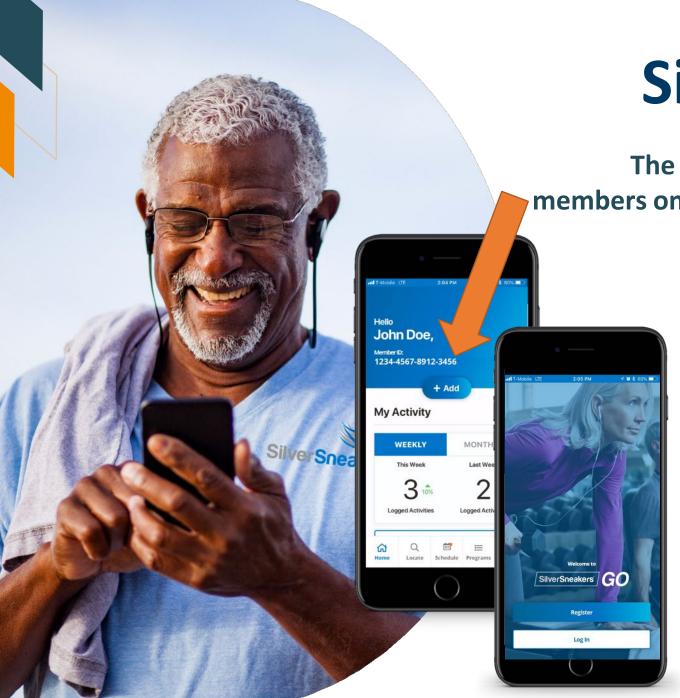
Members have unlimited access and can enroll at multiple locations in our network



Proprietary Classes

Designed for all fitness levels by industry experts





SilverSneakers GO

The SilverSneakers mobile app supports members on their daily journey to better health

100+ customizable workouts featuring exercises designed specifically for older adults



Self-guided walking programs



Meditation programs



Programs Supporting Members Beyond Fitness



Brain Health

Practical tips to preserve and enhance memory and brain health



Stress Management Strategies

Practices and tips to help build resiliency and manage stress



Emotional Wellbeing

Videos and articles to manage stress, improve clarity and reduce anxiety



Nutrition

Tips on how to read labels, shop for nutritious food, and cook healthy meals





On-Demand Programs

Allow members to access SilverSneakers when and where they want



WORKOUTS

Members can workout whenever they choose



PROGRAMS

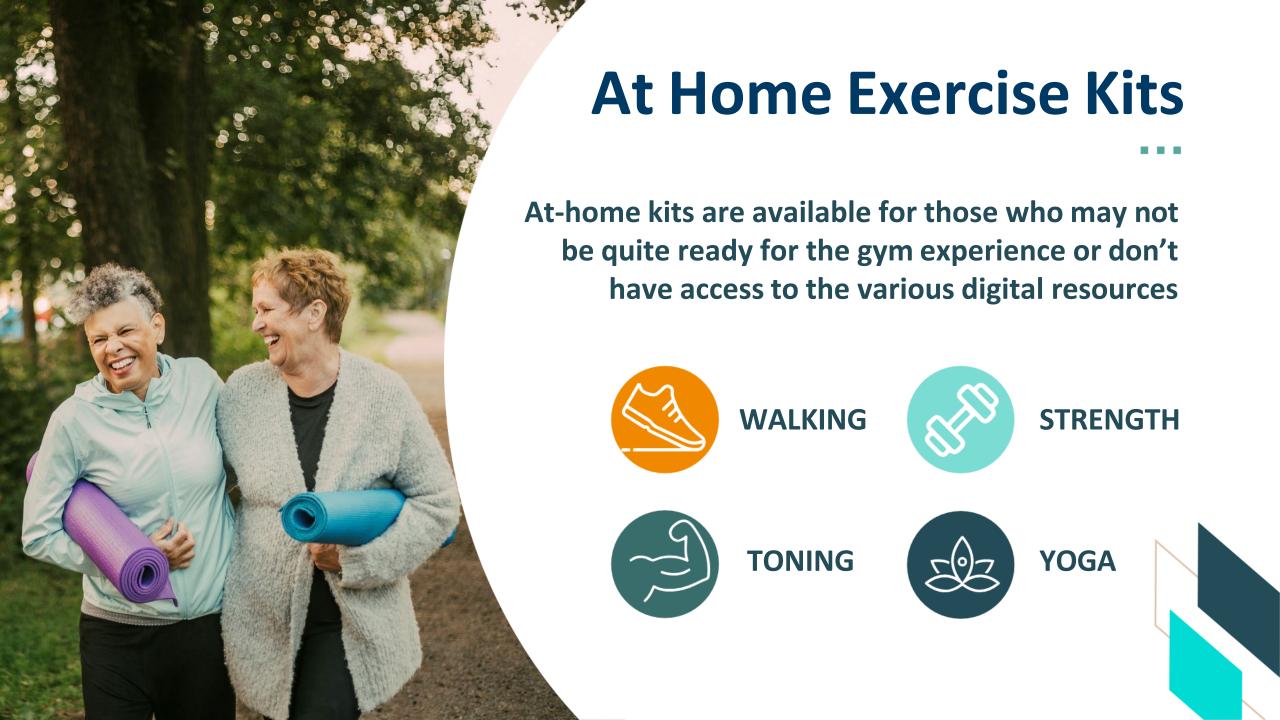
Members stay engaged and on track with daily programs



RESOURCES

To enhance memory, reduce fall risk, manage stress, and more!





Easy Activation Process



Locate SilverSneakers Member ID

- https://check.silversneakers.com/_ Care
 Coordinators and other BCBSMN colleagues
 Coordinators and other BCBSMN colleagues
 https://check.silversneakers.com/_ Care
 https://check.silversneakers.com/_ Care
 Coordinators and other BCBSMN colleagues
 https://check.silversneakers.com/_ Care
 <a href="https://check.sil
- Member visits SilverSneakers.com and clicks 'Check My Eligibility' link
- Download the SilverSneakers GO[™] Mobile App
- Call the Member Experience Center 1.833.226.1271
 and speak with one of the representatives M-F 7a-7p
 CT
 - Spanish speaking members can visit silversneakers.com/espanol or call 1.888.617.6392
 - TYY: 711

- 2. Visit a Fitness Location, Community Class or Activate Online
 - Take their SilverSneakers ID # and complete simple forms at a participating location or community class (many locations can easily verify eligibility on site!)
 - Digitally, members can enroll at SilverSneakers.com and access:
 - SilverSneakers LIVE™
 - SilverSneakers On-Demand™
 - SilverSneakers GO[™] Mobile App

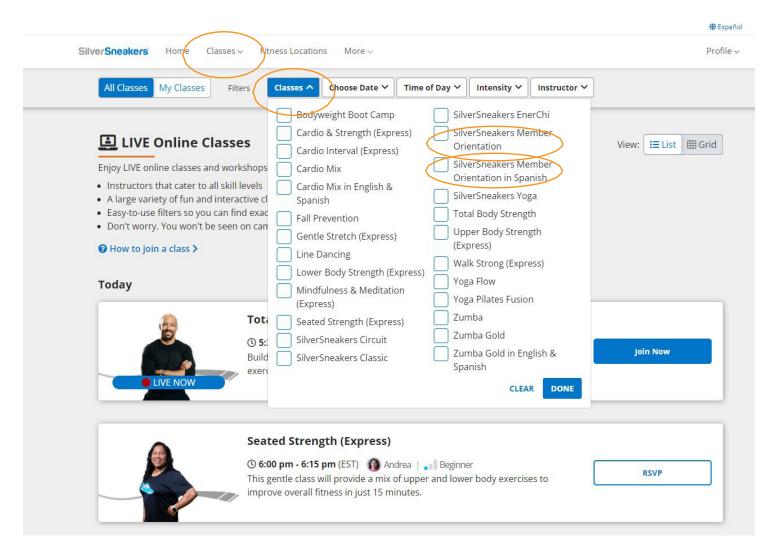
3. That's it!

Members are ready

to start getting

active!

Live Member Orientation Class



- Instructor led class for members only
- Overview of SilverSneakers and how to get started
 - Classes offered in English & Spanish
 - Thursdays at 2:30 p.m. CT

Members should log into SilverSneakers.com, establish a username and password, click the Live Classes tab to register.

Member Portal Overview Video: https://tivityhealth.wistia.com/medias/zjooatchaf

Provider Engagement Tools

Our goal is to increase awareness about the proven benefits of SilverSneakers to eligible patients through their Health Care Providers. We have dedicated provider resources including marketing pieces and a custom provider landing page to make discussing fitness benefits easy and engaging.



68% of diabetes patients reported health costs improved condition (first year)*

 21% fewer

hospitalizations

SilverSneakers helps meet quality measures for:

Controlling High
 Blood Pressure
 Diabetes Care
 Fall Risk

HOS • Physical F

Physical Health
 Mental He
 Physical Activity
 Fall Risk
 Older Adults
 Managem

Get your patients started today!

Ask them to go to SilverSneakers.com and click CHECK MY ELIGIBILITY

nd stiffness and help maintain muscle strength

eart Disease - Regular exercise can help

sthma – Exercise can help control the

ilverSneakers participants and non-participants prolled in Medicare Advantage plans on the reverse side

ense of Well-Being – Physical activity and ocial connectedness help boost endorphins.



TO Cool Springs Blief. [Franklin, TN 37067] 800.802.5311 [Birthhoalth.com Twity-leath, the Twity-leath Logo, Whole-leath Living and the Whole-leaft Living Ligo among

Chronic condition flyers:

- Depression
- Fall Prevention
- Diabetes
- Heart Health
- Memory
- Weight Management
- Hypertension
- Osteoarthritis
- Rehab

www.SilverSneakers.com/Providers



Get Connected Stay Connected

Customer Service

Toll-Free: 1.833.226.1271

Spanish line: 1-888-617-6392

TYY: 711









Thank you for your support

Karol Kosec
Sr. Account Executive
480.297.8731

Karol.Kosec@tivityhealth.com

Abigail Sigal Sr. Regional Growth Manager 248.835.3946

Abigail.Sigal@tivityhealth.com

TRHC Medication Reconciliation Program

The Care Coordinator Role

1/10/23



Medication Reconciliation Post-Discharge (MRP)



What is Medication Reconciliation?

 Process of comparing a patient's medication orders to all medications the patient has been taking to avoid medication errors such as omissions, duplications, dosing errors, or drug interactions.

What is the MRP benefit?

- MSHO members are offered a visit from a Tabula Rasa Healthcare (TRHC) pharmacist within one
 week following discharge from a hospital or short-term nursing home stay.
- Different than other post-discharge medication reviews

Who is eligible?

 All SecureBlue MSHO members residing in the community. This includes residents of Assisted Living Facilities (ALF), Group Homes, Adult Foster Care, Memory Care, etc.

Who is not eligible?

- Members enrolled in hospice
- Members residing in a nursing home on a long-term basis.

Pharmacists





Aimee Turcotte, PharmD, BCGP, CMWA
In-Home Clinical Pharmacist



William Vouk, PharmD, BCGP, CMWA
In-Home Clinical Pharmacist



Nicholas Boreen, PharmD, CMWA
In-Home Clinical Pharmacist

Program Referrals



Referral Sources

Blue Cross MN refers the member to TRHC upon notification of discharge

- Jen Price, program admin, contacts member's care coordinator by email
 - Request to confirm eligibility
 - Provide 6.35 form to collect member specific information
 - Request to provide discharge summary if available

Care Coordinators refer directly to TRHC when member is discharged

- Send email to <u>care-x@trhc.com</u>
 - Include completed 6.35 form (available at https://carecoordination.bluecrossmn.com/medication-reconciliation-and-review-from-tabula-rasa/)
 - Provide discharge summary if available

If the 6.35 form is incomplete, you will receive follow up requests for information.

The 6.35 Form



Member Name:	DOB:
Member ID#:	Member phone #:
Care Coordinator Name:	CC Email: CC Phone:
Residing Address (where the visit will be conducted): Is this address a Customized Living or Foster Care facility? Y N N Tacility name: Facility phone:	Are there other persons who should be invited to the meeting: Y N N N N N N N N N N N N N N N N N N
Name of discharging facility: Date of admission: Date of discharge: Diagnosis description (e.g. Diabetes, CHF, etc.):	If applicable, Name of Home Health Agency: Home Health Nurse name: Phone:
Is an interpreter needed for this visit? Y N N If so, for what language:	Primary Care Physician Name: PCP phone number: PCP fax number (if known):
Important things for the Pharmacist to know about the member or their home (pets, smoking, use the side door, behavioral concerns, etc.):	
Notes:	

- General information
- Care giver information
- Discharge information
- Home health care
- Primary care provider(s)
- Alternative language/interpreter
- Patient specific information

After the visit



The following documents will be provided -

To the member:

- Personal Medication List
- Medication Action Plan (MAP) with recommendations

To the Care Coordinator:

- Personal Medication List
- Medication Action Plan (MAP)
- Prescriber Action Plan (PAP)
- Discharge summary (if available)

Thank You





SECTION BREAK: QUESTIONS FOR PROVIDERS

Submit questions in the chat

Confidential and proprietary.



THANK YOU!

Additional questions can be emailed to partner.relations@bluecrossmn.com

Confidential and proprietary.